

**PRIMATE**

# PRIMATE



# Our clients



# Digital Transformation Agency

BEFORE

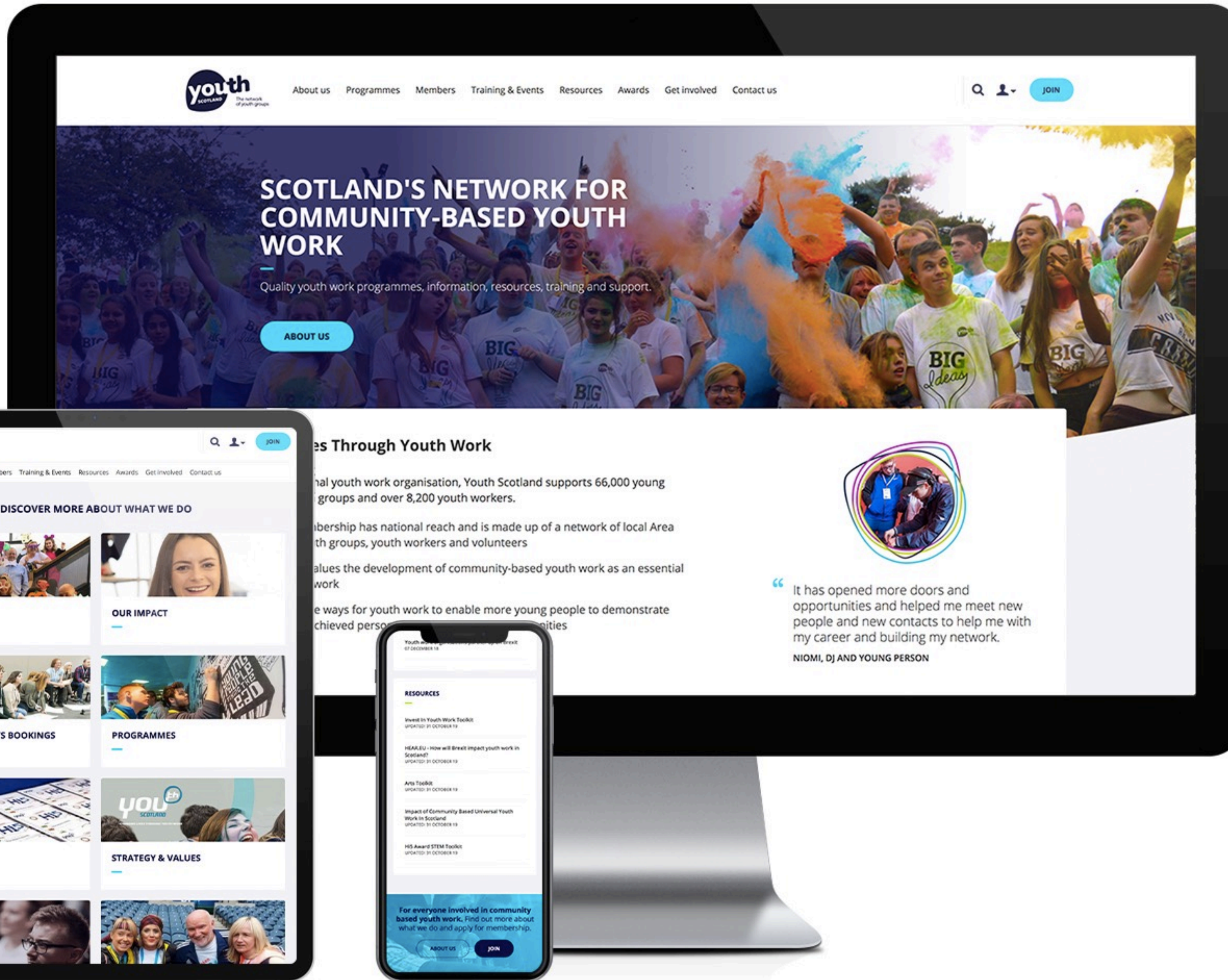


AFTER



**Ewan McCowen**





[About us](#) [Programmes](#) [Members](#) [Training & Events](#) [Resources](#) [Awards](#) [Get involved](#) [Contact us](#)

[JOIN](#)

# SCOTLAND'S NETWORK FOR COMMUNITY-BASED YOUTH WORK

Quality youth work programmes, information, resources, training and support.

[ABOUT US](#)

## es Through Youth Work

national youth work organisation, Youth Scotland supports 66,000 young groups and over 8,200 youth workers.

membership has national reach and is made up of a network of local Area youth groups, youth workers and volunteers

values the development of community-based youth work as an essential work

ways for youth work to enable more young people to demonstrate achieved personal opportunities



“ It has opened more doors and opportunities and helped me meet new people and new contacts to help me with my career and building my network.

NIOMI, DJ AND YOUNG PERSON

### RESOURCES

Invest in Youth Work Toolkit  
UPDATED: 31 OCTOBER 19

HEARLEU - How will Brexit impact youth work in Scotland?  
UPDATED: 31 OCTOBER 19

Arts Toolkit  
UPDATED: 31 OCTOBER 19

Impact of Community Based Universal Youth Work in Scotland  
UPDATED: 31 OCTOBER 19

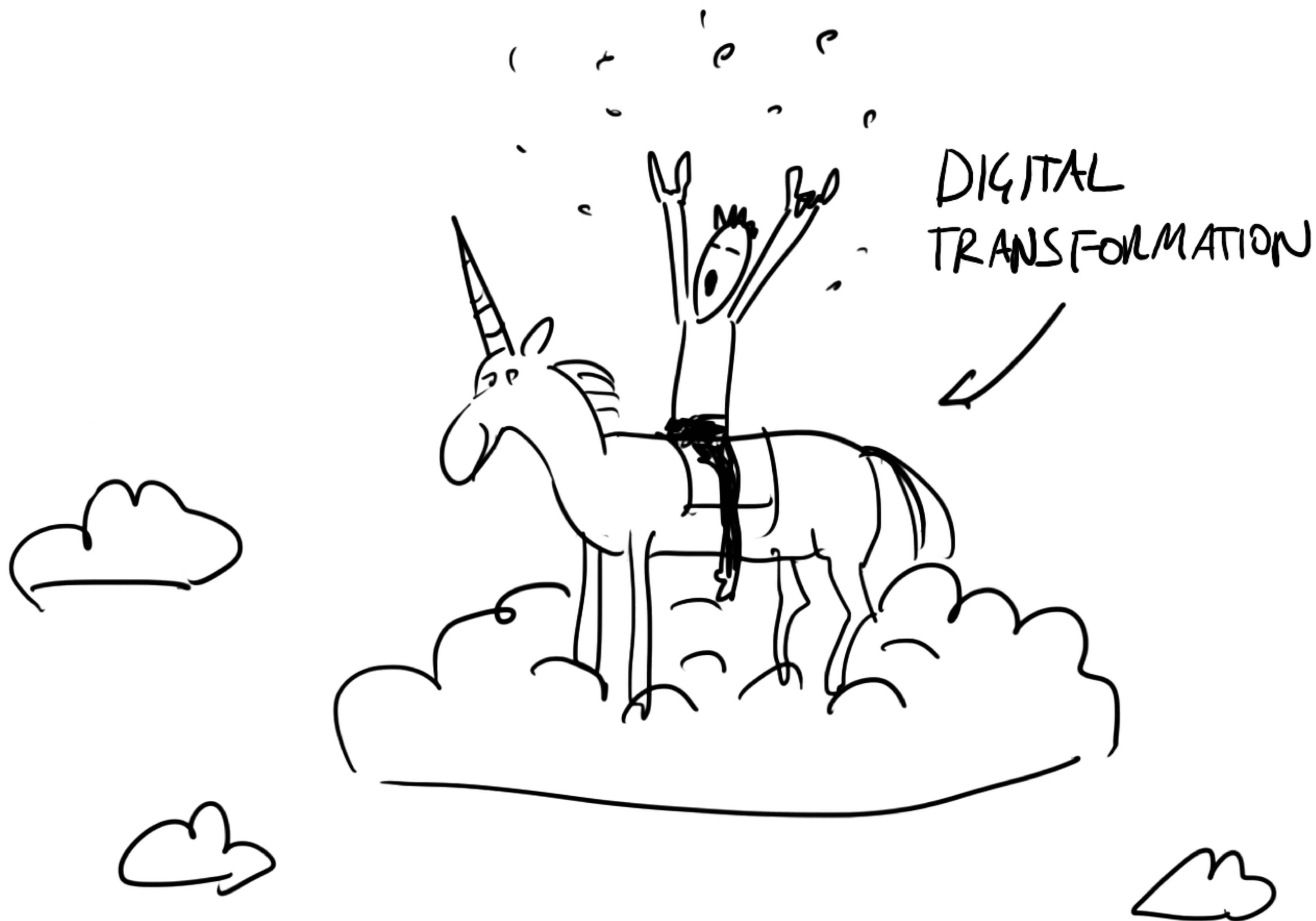
HIS Award STEM Toolkit  
UPDATED: 31 OCTOBER 19

For everyone involved in community based youth work. Find out more about what we do and apply for membership.

[ABOUT US](#)

[JOIN](#)







**“The use of new, fast  
changing digital technology  
to solve problems”**

**UK is currently only  
operating at 17% of its  
digital potential**

**UK digital economy is  
worth £145 billion a year**

**Average UK person  
transacts £1,500 online  
each year**

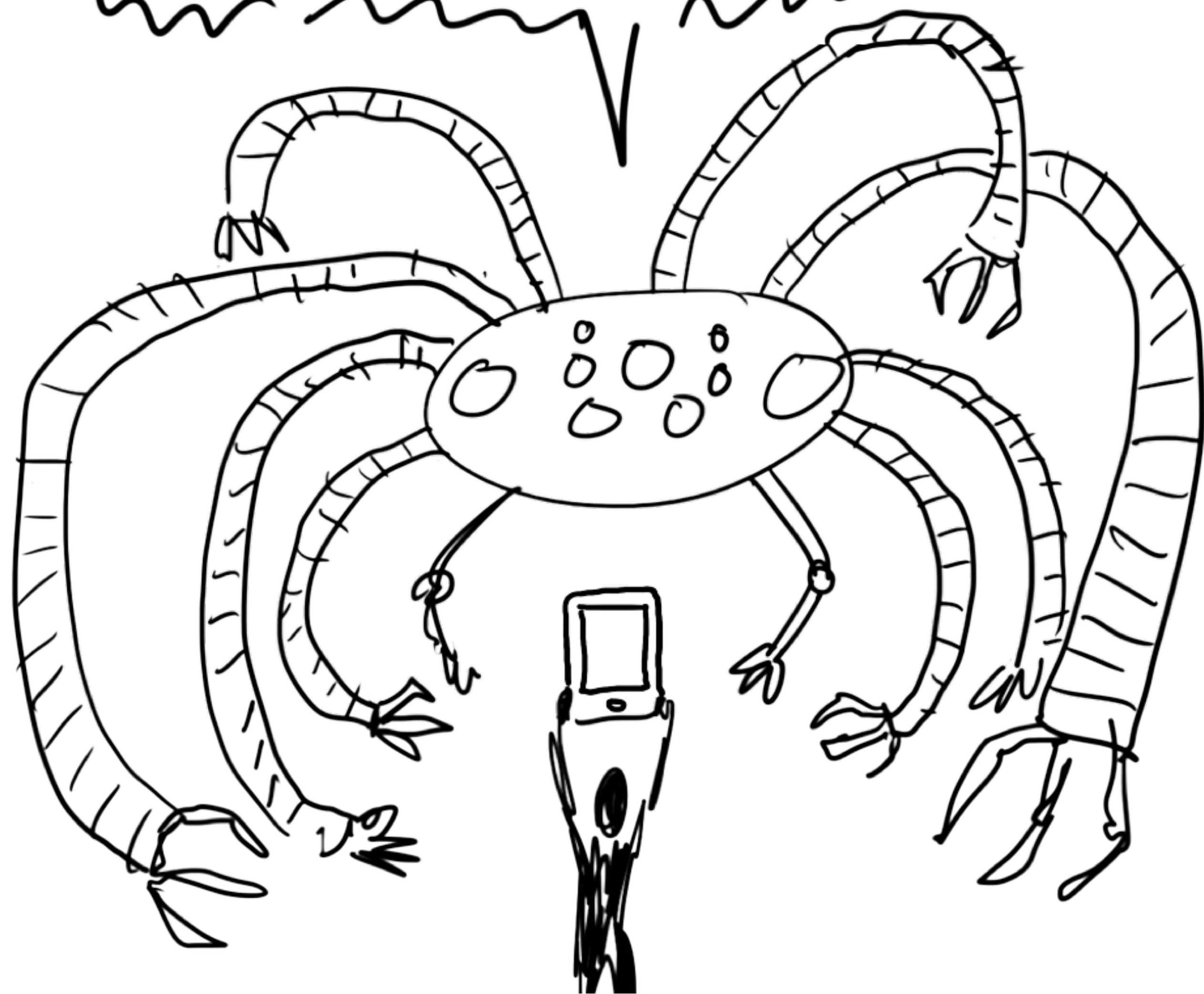


**Online giving in the UK  
increased by 5.5% in 2018**

**8.5%** of overall fundraising  
revenue, excluding grants,  
was raised online in 2018

**24%** of online giving was made  
using a mobile device

GIVE ME ALL YOUR PERSONAL  
DATA!

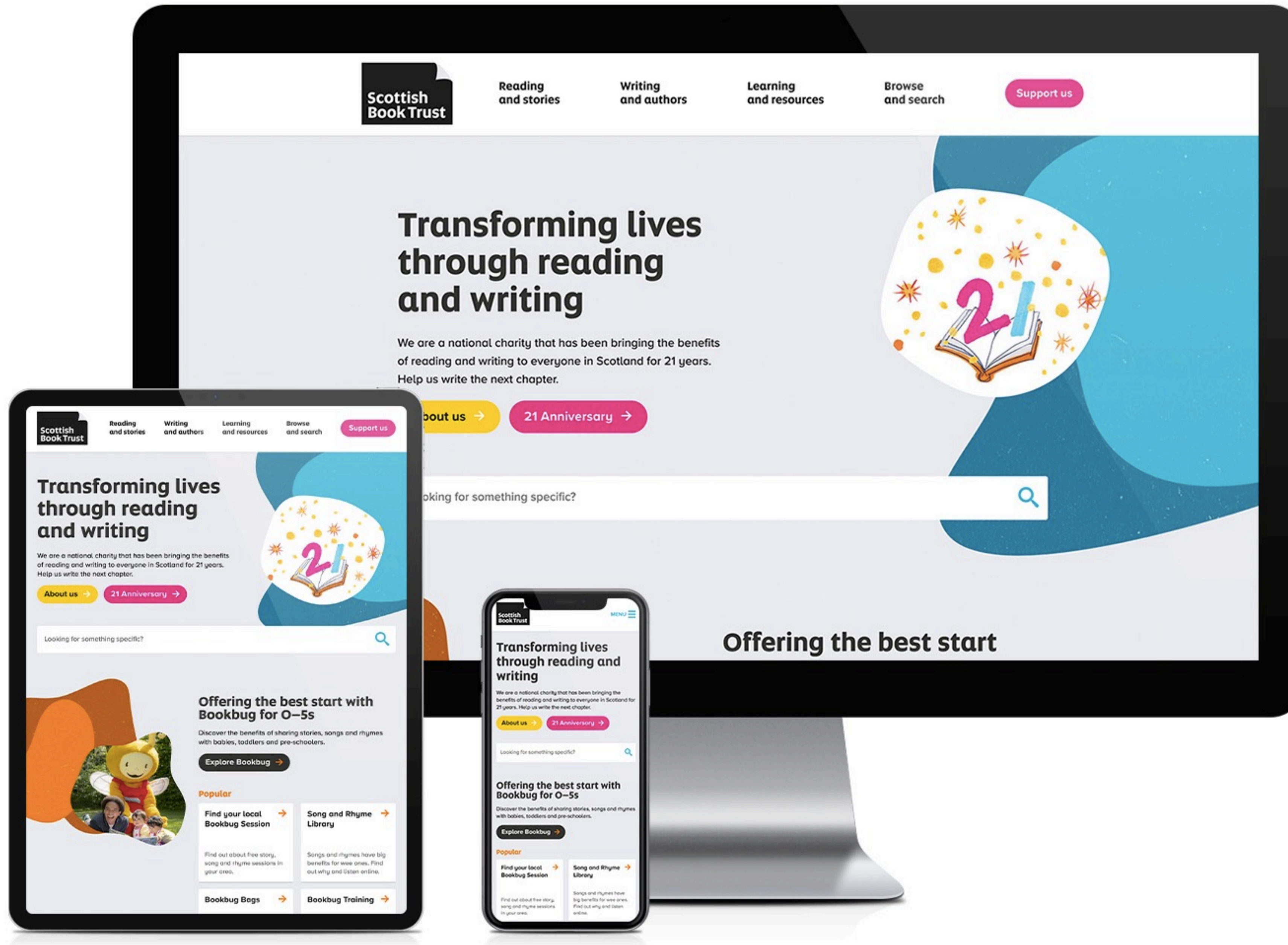




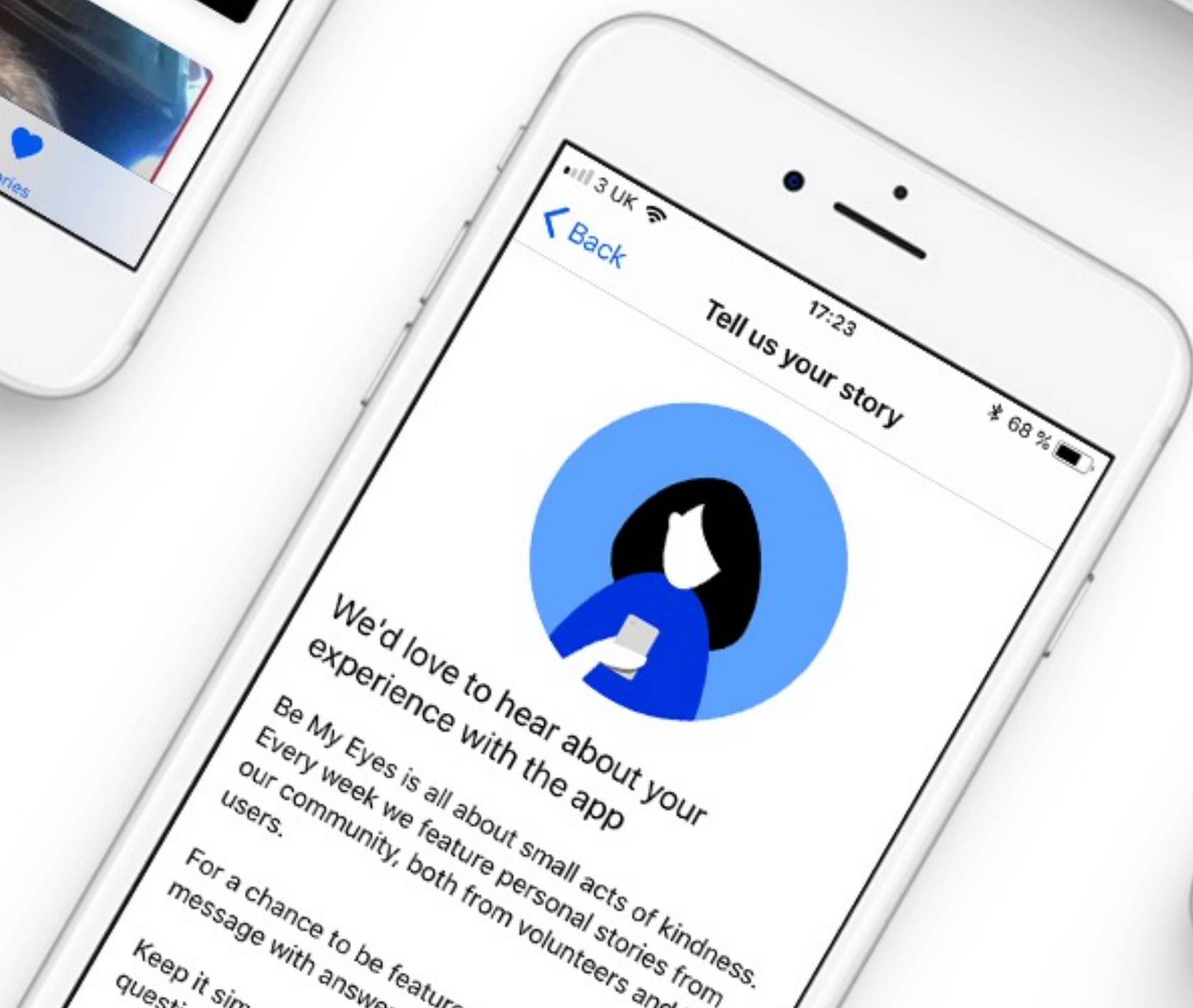
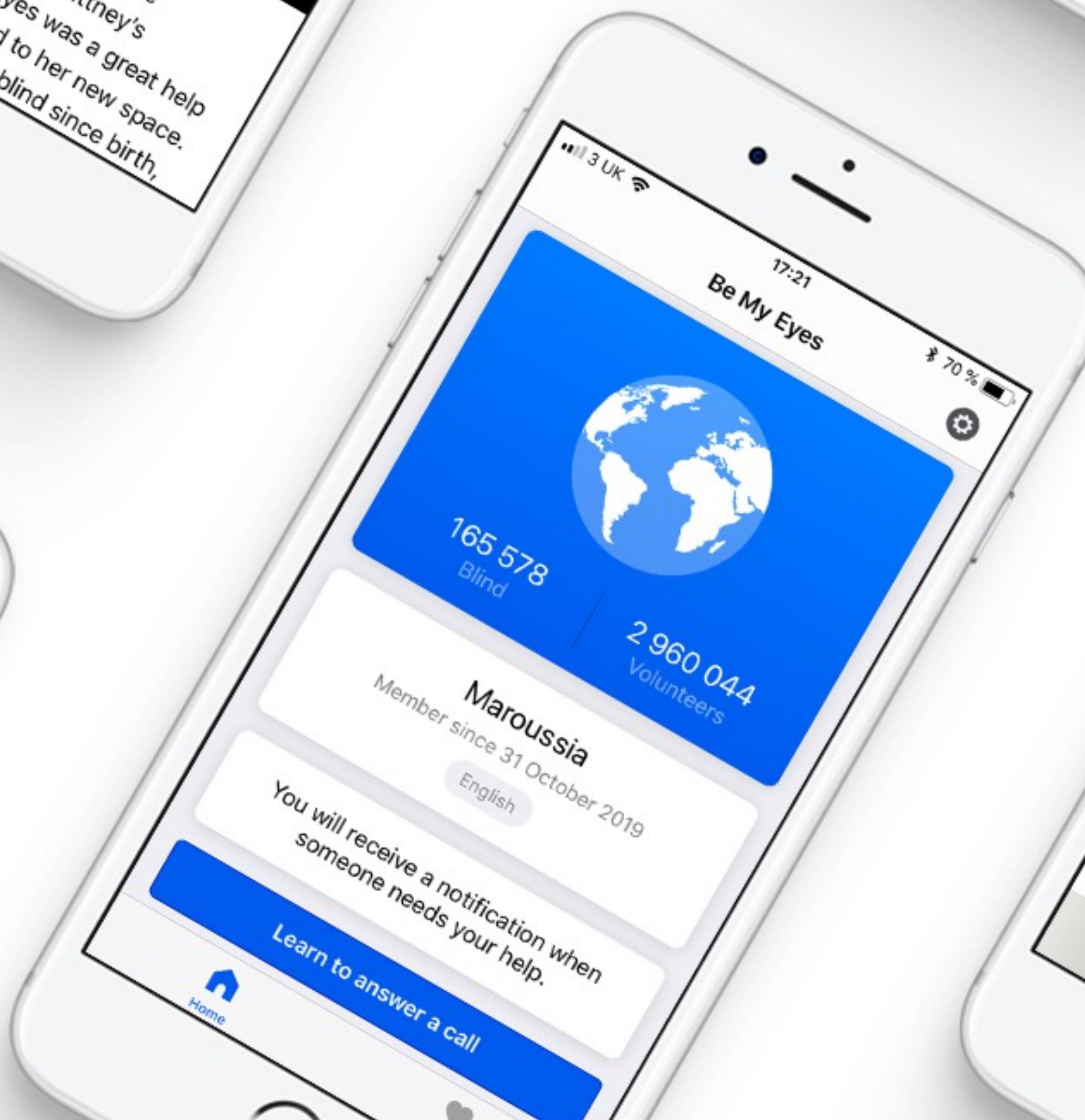
WHY DOES IT MATTER?



# Real examples









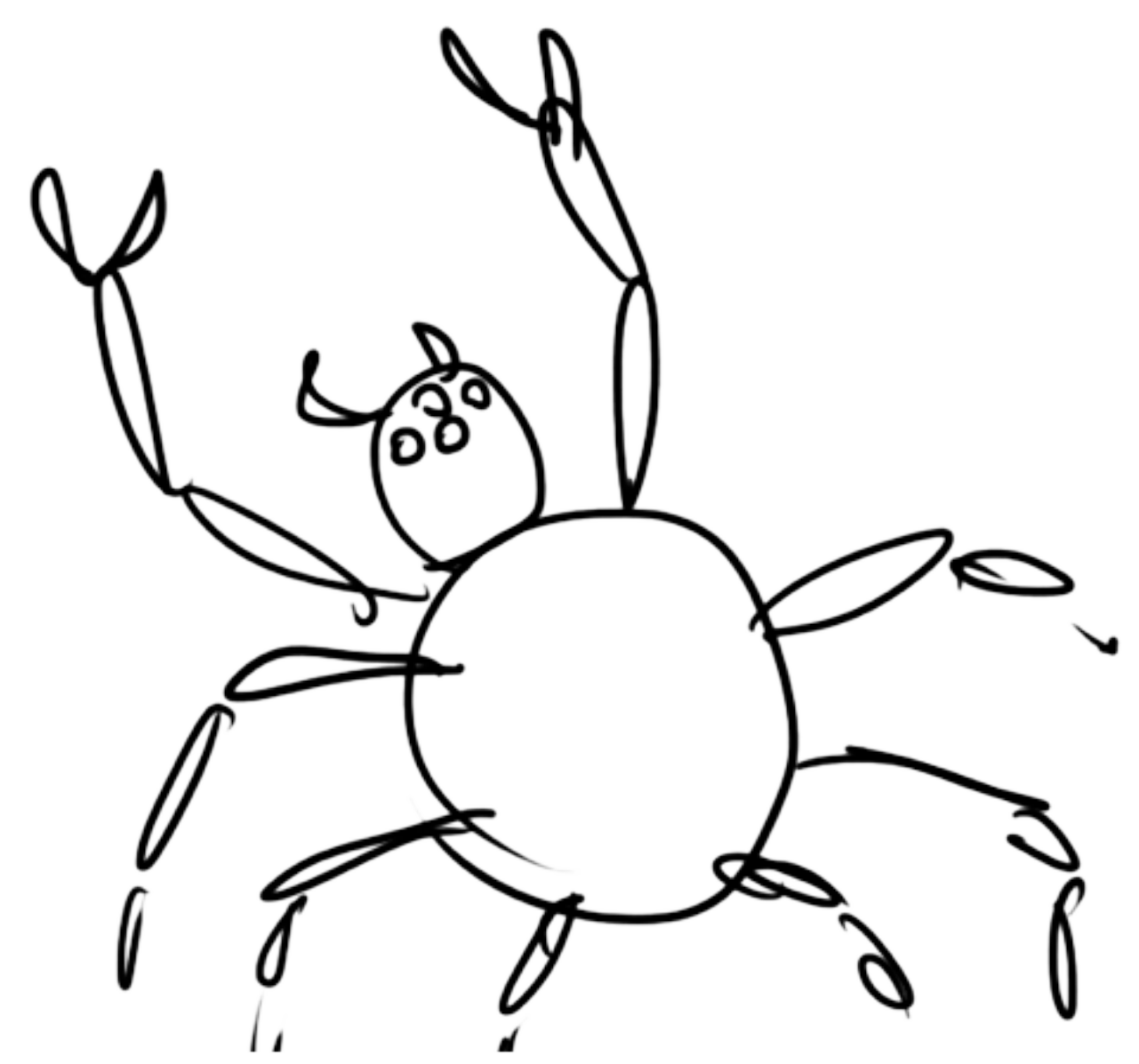




COST & TIME



DATED & OBSOLETE



	Doing	Not Doing
Risk		
Reward		

	Doing	Not Doing
Risk	Hertz Accenture	SCA
Reward	Admin Engagement Growth	Short term cost saving





Children's Hospices Across Scotland

Site search:



[Request support/referral](#)

[How we help](#)

[Get involved](#)

[What's on](#)

[About us](#)

[\\* Donate](#)

## Children's Hospices Across Scotland

Most people know us as CHAS.

For over twenty years CHAS has been offering a full family support service for babies, children and young people with life-shortening conditions.

We're committed to making sure that no matter how short their time together may be, it is a time filled with happiness and fun.



### [How we can help you](#)



### Care across Scotland

Through our hospices, home care services and hospital presence, CHAS provides palliative care, family respite and support throughout Scotland including dedicated bases in Aberdeen and Inverness.

#### RACHEL House

Our hospice in Kinross is a 'home from home' for families offering respite, relaxation and support.

[Find out more about Rachel House](#)

#### Robin House

Our hospice in Balloch is full of friendly faces and offers respite, care and support all year round.

[Find out more about Robin House](#)

#### CHAS at Home

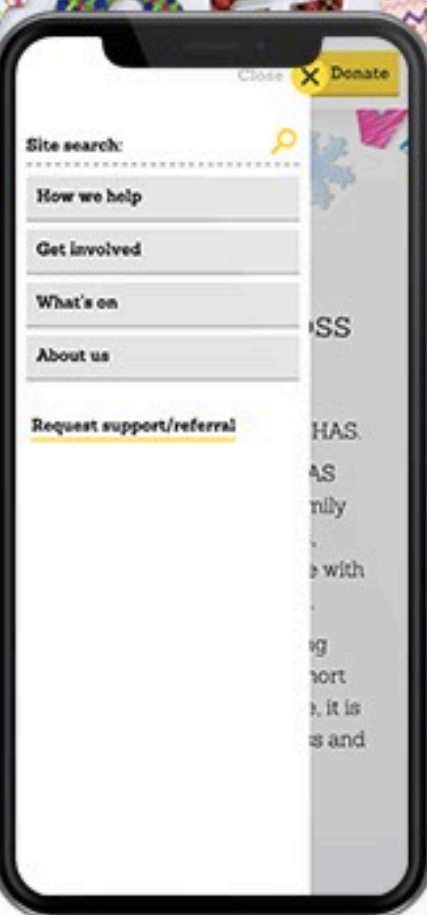
We bring hospice services to the family home from fun and games to respite and emotional support.

[Find out more about CHAS @ home](#)

#### Diana Children's Nurses

Named after Princess Diana our DCNs work in hospitals and communities to offer palliative care and support to children and their families.

[Find out more about Diana Children's Nurses](#)





# #CranialCocktail

GET TO KNOW YOUR EMOTIONAL HOMUNCULUS

What type of brain are you? **#MonkeyvsLizard**

Struggling with relationships? *You're not alone.*

Young people Parents & carers Practitioners

SCCR cyrenians

## EMOTIONAL HOMUNCULUS

Ever get the feeling that your body has a mind of its own?  
Meet your emotional homunculus, the part of the brain that uses feelings and emotions to decide how we will act and react.

WATCH THE VIDEO

"I'm scared. I feel so overwhelmed."



### Young People

If you're a young person experiencing conflict at home, we're here for you.

Get advice



### Parents & Carers

Help and advice for parents and carers dealing with conflict in the home.

Get advice



### Other services



Use our directory and map to find a mediator and mediation service in your local area.

Mediation services



Join our interactive peer-to-peer community discussion on topics such as how to deal with conflict and relationships.

Join the discussion



Get all the latest news and information about family mediation and conflict resolution.

Read the latest news

### Practitioners & Professionals

Support and resources for practitioners and mediators who work to reduce family conflict.

Listen

- Gather the views of young people, parents, families, and carers
- Survey the front-line staff, organisations and stakeholders

Support

View our resources



### Upcoming events

Training Info/register  
IN HOUSE - Craigmount High School - Stop, Think and Be Cool  
15 January 2021 12:00 - 13:00

Training Info/register  
IN HOUSE - Strathmore Centre for Youth Development - Understand, Communicate & Resolve  
17 January 2021 10:00 - 14:00

Training Info/register  
IN HOUSE - Common Thread Group - Understand, Communicate & Resolve  
22 January 2021 13:00 - 13:00

Training Info/register  
IN HOUSE - Inverkeithing High School - Stop, Think and Be Cool

Training Info/register  
OPEN TRAINING Session - Moray - Understand, Communicate & Resolve - An Adult Conflict Resolution

Info/register  
Untangling the knots... FREE 3 day (31st January, 7th & 13th February) CPD accredited conflict resolution 18-19





# **#1 Preparation**

**High  
Impact**

**Low  
Impact**

**Easy**

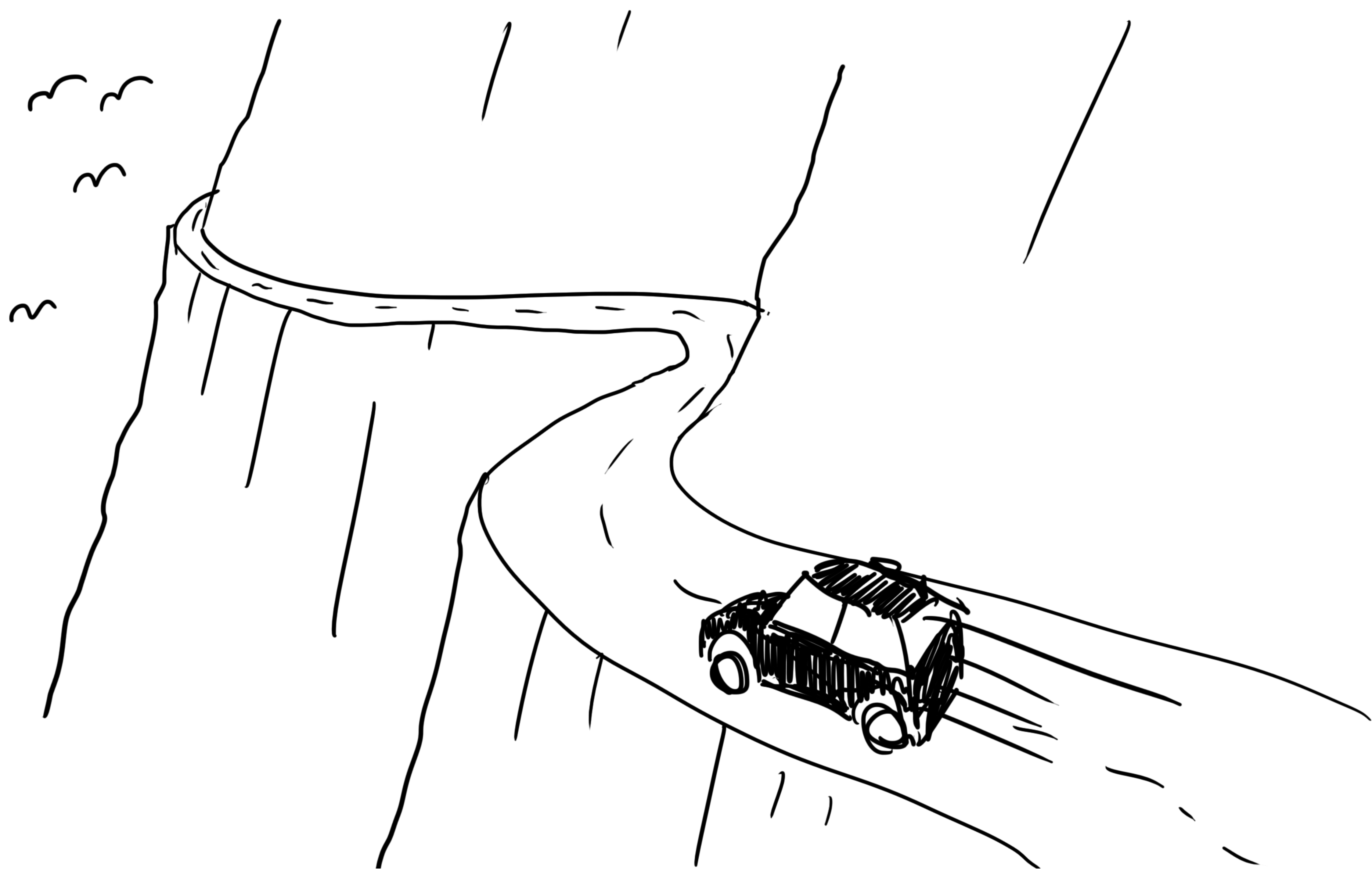
**Hard**

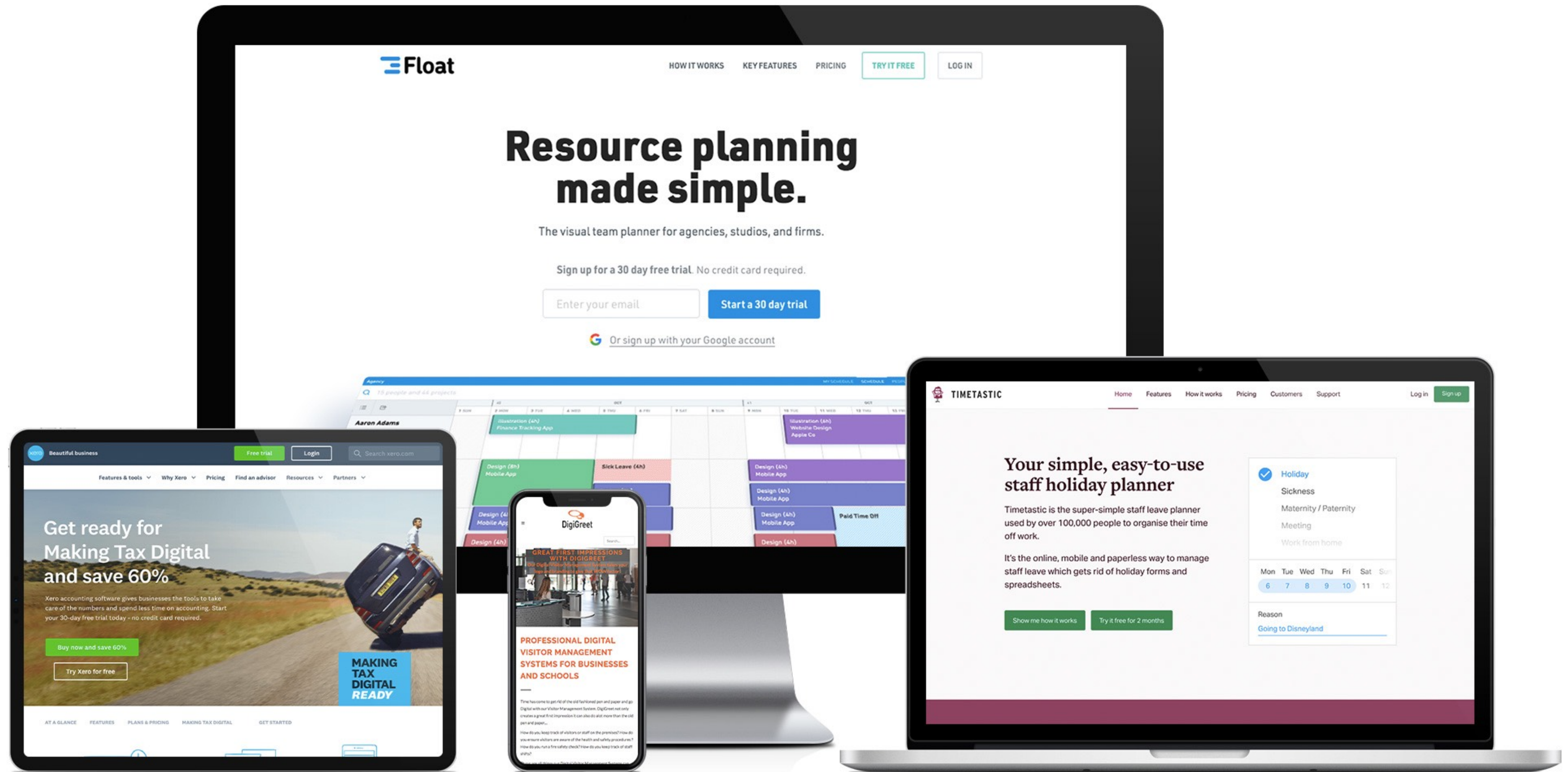

	Easy	Hard
High Impact	Events system	CRM
Low Impact	Hardware	New bank





# **#2 Budget**





HOW IT WORKS

KEY FEATURES

PRICING

TRY IT FREE

LOG IN

# Resource planning made simple.

The visual team planner for agencies, studios, and firms.

Sign up for a 30 day free trial. No credit card required.

Enter your email

Start a 30 day trial

Or sign up with your Google account

XERO

Beautiful business

Free trial

Login

Search xero.com

Features & tools

Why Xero

Pricing

Find an advisor

Resources

Partners

## Get ready for Making Tax Digital and save 60%

Xero accounting software gives businesses the tools to take care of the numbers and spend less time on accounting. Start your 30-day free trial today - no credit card required.

Buy now and save 60%

Try Xero for free

MAKING TAX DIGITAL READY

AT A GLANCE

FEATURES

PLANS & PRICING

MAKING TAX DIGITAL

GET STARTED

## PROFESSIONAL DIGITAL VISITOR MANAGEMENT SYSTEMS FOR BUSINESSES AND SCHOOLS

Time has come to get rid of the old fashioned pen and paper and go digital with our Visitor Management System. DigiGreet not only creates a great first impression it can also do a lot more than the old pen and paper...

How do you keep track of visitors or staff on the premises? How do you ensure visitors are aware of the health and safety procedures? How do you run a fire safety check? How do you keep track of staff entry?

TIMETASTIC

Home

Features

How it works

Pricing

Customers

Support

Log in

Sign up

## Your simple, easy-to-use staff holiday planner

Timetastic is the super-simple staff leave planner used by over 100,000 people to organise their time off work.

It's the online, mobile and paperless way to manage staff leave which gets rid of holiday forms and spreadsheets.

Show me how it works

Try it free for 2 months

Holiday

Sickness

Maternity / Paternity

Meeting

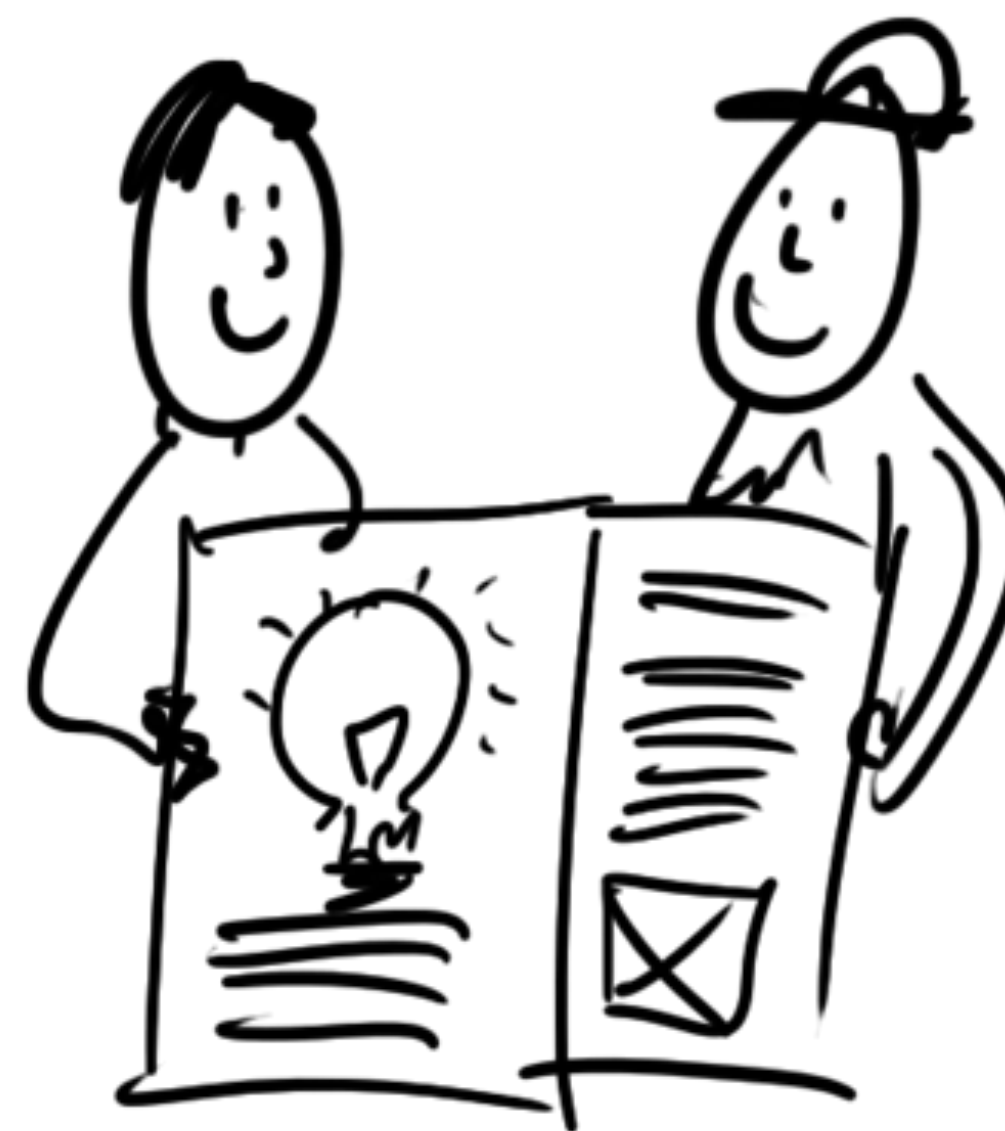
Work from home

Mon Tue Wed Thu Fri Sat Sun  
6 7 8 9 10 11 12

Reason

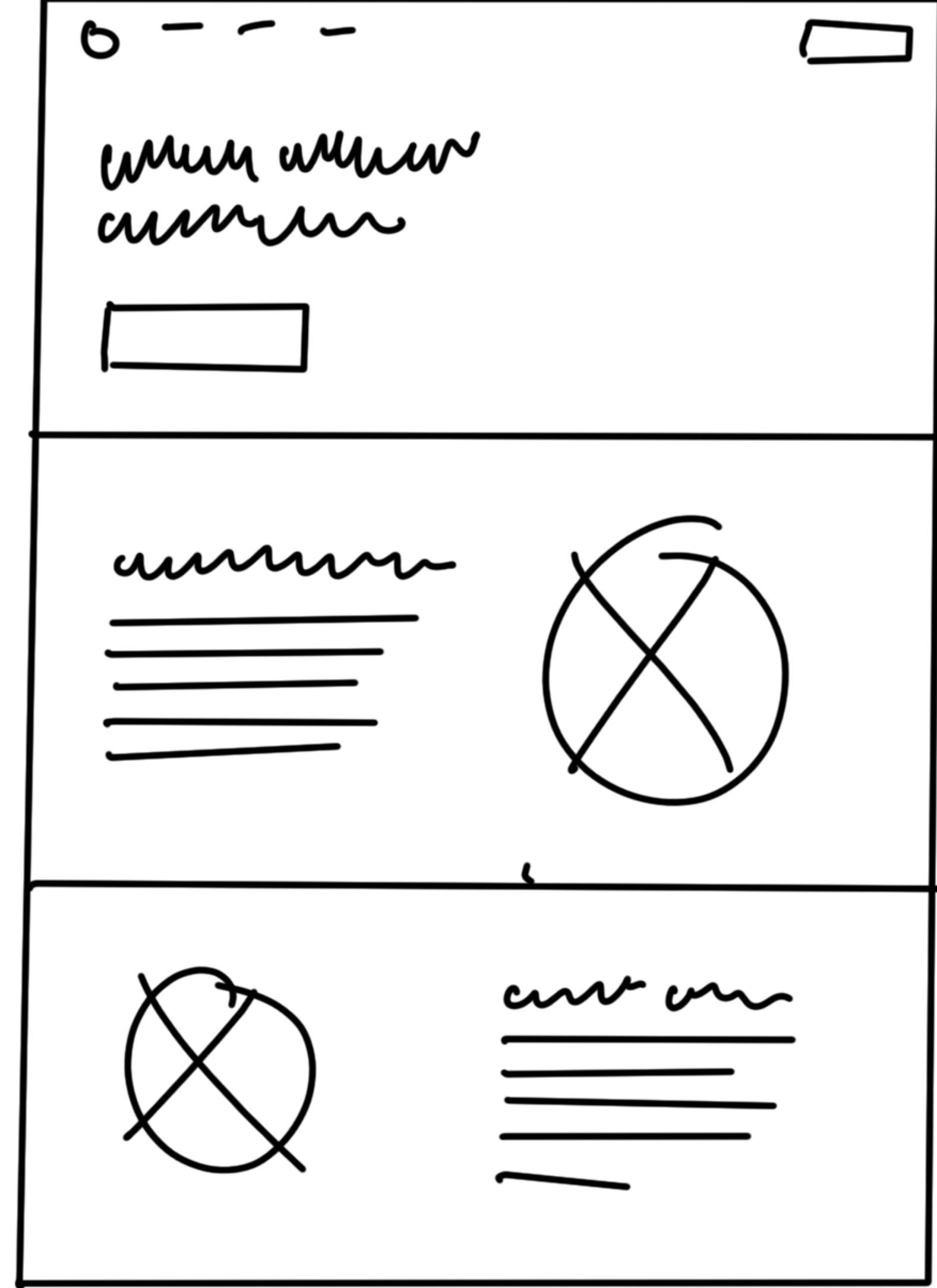
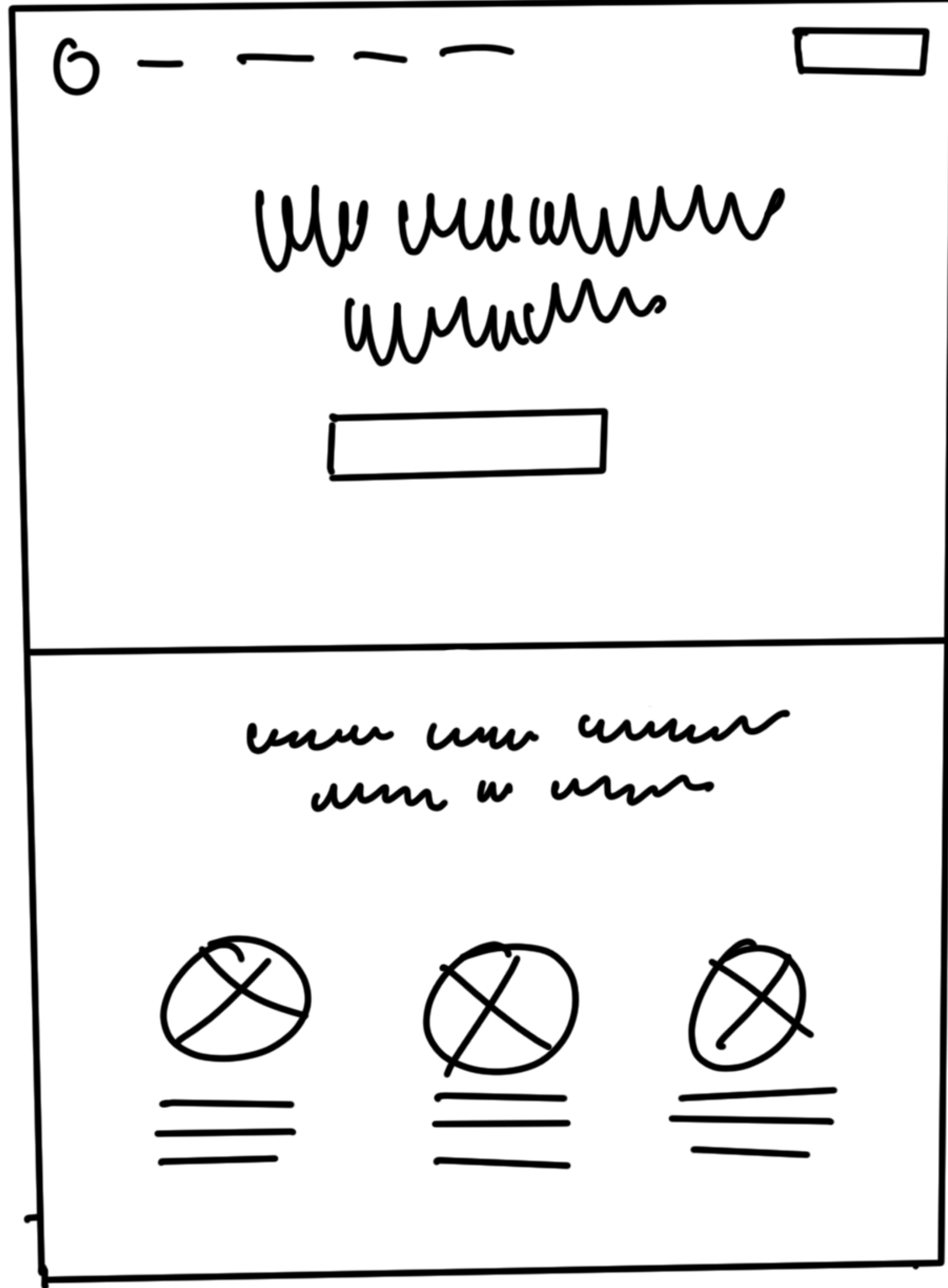
Going to Disneyland

# **#3 Systems**



# **#4 Implementation**







# **#5 Promotion**



**1. Preparation**

**2. Budget**

**3. Systems**

**4. Implementation**

**5. Promotion**

# Tips & Takeaways

- **Digitise one thing before Christmas**
- **Carry out a risk assessment**
- **Put digital budget on your next finance agenda**
- **Speak to your staff and audience**
- **Recruit digital expertise to board**

	Doing	Not Doing
Risk		
Reward		

**High  
Impact**

**Low  
Impact**

**Easy**

**Hard**


# Thank you.

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